

Post-event Report



# GTR INDIA 2020

#GTRIndia

Mumbai, India  
February 10, 2020

[www.gtreview.com](http://www.gtreview.com)

# GTR INDIA 2020

GTR India 2020 returned to Mumbai on February 10, 2020. Over 350 delegates were in attendance with discussions focusing on the most topical themes being spoken about in the market including India's progress towards digitising the economy and its work towards the development of the Smart Cities mission. Insights were gained from industry peers as they shared their perspectives into the country's withdrawal from the RCEP agreement. Join us again next year as we continue the discussion.

*"Why can't all the conferences in which I take part be as informative and pleasurable as this one?"*

**H Sender**, Chief Correspondent, International Finance,  
The Financial Times

*"Yet again GTR India is the event of the year in India for trade."*

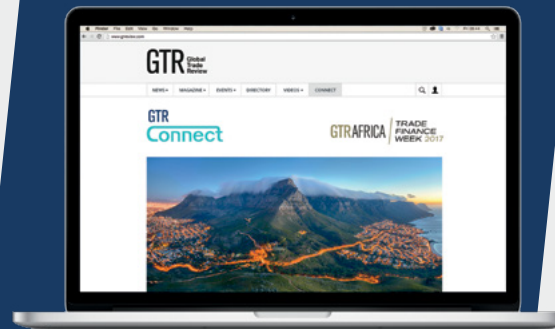
**G Willans**, PrimaDollar

*"Great show of talent and knowledge management."*

**M Verma**, YES Bank

## GTR Connect

Once registered, log-in to **GTR Connect** to network with fellow delegates, download event materials and more.



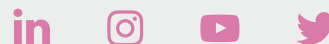
OVERVIEW



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Official conference hashtag:  
**#GTRIndia**



### Sponsorship opportunities

#### Ed Virtue

Director, Global Sales  
evirtue@gtreview.com  
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### Speaking opportunities

#### Matthew Hines

Conference Producer  
ahines@gtreview.com  
+44 (0)20 8772 3020

### Marketing & media opportunities

#### Briony Hemmings

Marketing Executive  
bhemmings@gtreview.com  
+44 (0)20 8772 3012

### Attendance in 2020

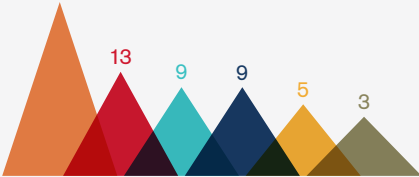
97%

Senior to C-level



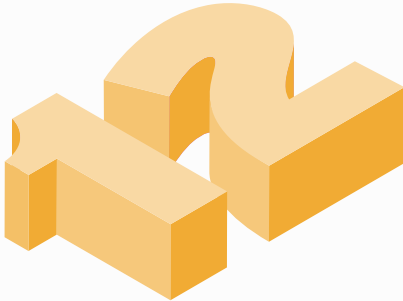
### Attendees by sector in 2020

Corporates & traders  
55%

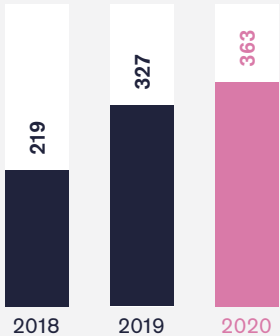


- 13 Banks & financiers
- 9 Technology & fintech
- 9 Consultants & accountants
- 5 Non-bank financiers
- 3 Govt orgs & public bodies
- 2 Insurers & risk managers
- 2 ECAs & multilaterals
- 2 Media

### Total exhibitors



### Year-on-year delegate increase

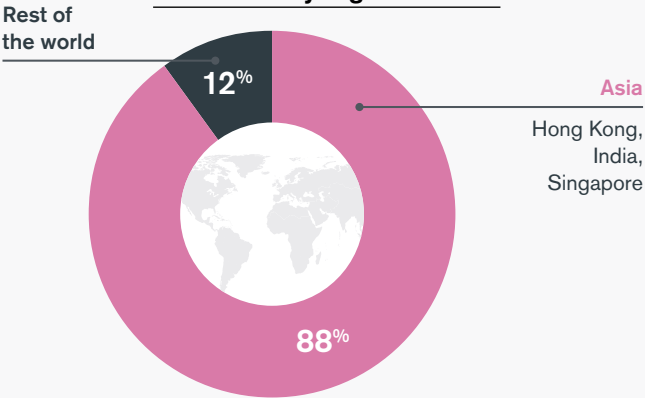


### Vital stats

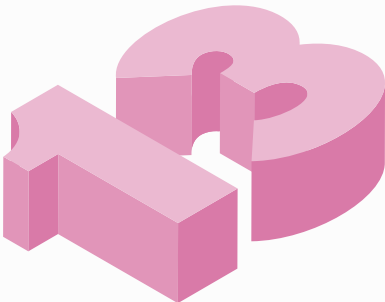


GTR  
INDIA  
2020

### Attendees by region in 2020



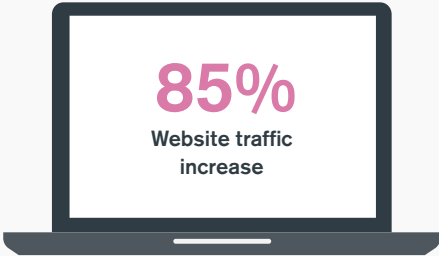
### Countries represented in 2020



### 3 reasons delegates attended in 2020



### Website traffic



2020's conference was supported by

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## Companies who attended 2020's event

## Corporates &amp; traders

Tiki Tar and Shell	Bharath Petroleum Corporation	Raj Petro Specialties
Lahs Green India	Bhilosa Industries	Mahindra Intertrade
Allanasons	Tata Power International	Primetals Technologies India Private
Fashion Touch	BSH Household Appliances Manufacturing	Panasonic Life Solutions India Private Limited
Dwarkadas Group	Hunstan	Sulzer Pumps India
Blazo	Godrej & Boyce	Bayer
KEC International	General Mills	CLP Holdings Limited
HPCL	BASF	Trafigura Group
JSW Steel	Jaipur Jewels	Go Air
Sharda Cropchem	SAP	Larsen & Toubro
Sunil Industries	Adani Wilmar	Hindalco Industries
Shell	Tata Communications	Rescom Holdings
Bharat Petroleum Corporation	Billennium	UPL
Lint Exports	IORA International	Lanxess
Biria Cable	Infi Technologies Private Limited	Piramal Glass
Future Retail	Siemens	Bombay Fashion
Reliance Industries	Honeywell	Benteler Trading International
The Digital Fifth	Bunge	SRF
Krishnaping Alloys	Taylor & Shroff	Simec Indus Resources
Mesco Steel	Kuloday Group	Edelweiss Agri Value Chain
Defence Solutions	Indian Oil Corporation	Serum Institute of India
Firmenich Aromatics	Concorde Corporation	Wan Hai Lines
Global City Industrial	RHI Magnesita	Huawei Technologies
Nova Agritech Limited	Evonik Industries	Cease Fire Safety Systems
InterCont	Renew Power	Nayara Energy
XinFin	Olam International	G.S. Sethi & Sons
Step Industries Private	Tata Motors	CMA CGM
Northern Arc Capital	Skystones	L&T Construction
Glenmark Pharmaceuticals	Axiom Global Oil & Gas Trading DMCC	GKC Projects
Reliance Jio Infocomm	IRC Agrochemicals	Allstate Group
HSA-Hiten Sethi Architects	Wipro	
Amplus	Hetero Labs	

## Banks &amp; financiers

ICICI Bank	Deutsche Bank	Absa
Standard Chartered	Bank of Nova Scotia	Barclays
Citi	Bank of America Merrill Lynch	MUFG
State Bank of India	Indusind Bank	TD Bank Group
Euro Exim Bank	First Abu Dhabi Bank	Landesbank Baden-Wuerttemberg
YES Bank	Mizuho Bank	Sumitomo Mitsui Banking Corporation
HSBC	Macquarie Group	Caixa Bank
UniCredit	Federal Bank	

## Technology &amp; fintech

Infosys Technologies	Workflow Solutions	Cogencelabs
Computer Zone	Trafin Technologies	Bolero International
Grass Roots Advisors	Vayana Networks	Tallyx Inc
Swift	SOLV	Traydstream
Digital Fifth	IBSFintech India	
DLT Ledgers	TradeAssets	

## Consultants &amp; accountants

Oxford Economics	Independent	EXX Africa
Blossom Advisors	Coinmen Capital	Sameer Mittal & Associates
Flexiloans	Danish Green	Business Transformation Consulting
Comdex	CashInvoice	
Synergy Infrastructure	CRIF	

## Non-bank financiers

PrimaDollar	Orbitt	Stenn International
Prime Investrade	Hemera International	Vivantaa Capital
Maersk	Receivables Exchange of India	The London Institute of Banking & Finance

## Govt orgs &amp; public bodies

Polish Investment and Trade Agency	City of London Corporation	Association of Corporate Treasurers
Consulate General of Qatar	SME Chamber of India	

## Insurers &amp; risk managers

Marsh JLT Specialty	Allstate Insurance Company	Maxwell Capital & Tax Advisory Services
Atradius	Intl Risk Consultants Insurance Brokers	

## ECAs &amp; multilaterals

UK Export Finance	ECGC – Export Credit Guarantee Corporation of India	Sace
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## Media

Agri Times	GTR	Financial Times
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*"Really good opportunity to get a broad perspective on various opportunities while networking with useful contacts."*

**S Agarwal**, IRC Agrochemicals

*"Excellent platform for networking and information on various updates, disruptions and solution in trade."*

**Y Mamgain**, Siemens

## 2020's speakers included

- **Alex Gray**, Head of Trade & Transaction Banking, **The London Institute of Banking & Finance**
- **Anand Jha**, Managing Director, Trade Finance & Lending, **Deutsche Bank**
- **Anil Jena**, Senior Vice-President, Treasury, **Olam International**
- **Arun Soundarajan**, Managing Director, India Credit Management Services, **Atradius**
- **Asit Oberoi**, Senior Group President & Global Head, Transaction Banking & Chief Experience Officer, **YES Bank**
- **B.R.S Satyanarayana**, Chief General Manager, International Banking Group, **State Bank of India (SBI)**
- **Dominic Broom**, Consultant, Global Learning, **The London Institute of Banking & Finance**
- **Gaurav Bhatnagar**, Head of Trade, India, Transaction Banking, **Standard Chartered**
- **Graham Bright**, Head of Compliance & Operations, **Euro Exim Bank**
- **Henny Sender**, Chief Correspondent, International Finance, **Financial Times**
- **Ruchir Kapoor Garg**, Director Business Development, **Swift**
- **Jacco de Jong**, Head of Global Sales, **Bolero International**
- **James Binns**, Managing Director, Global Head of Trade & Working Capital, **Barclays**

- **Madhavan Ramaswamy**, Chief Strategy Officer, **TradeAssets**
- **Manpreet Kaur**, Founder & Chief Executive Officer, **Vivantaa Capital**
- **Mayank Gupta**, Head of Trade, **Citi**
- **Mohua Banerjee**, Senior Director – Finance Blockchain, **Infosys Technologies**
- **Nandini George**, Director, Strategic Partnerships, India & South Asia, **Swift**
- **Naresh Aggarwal**, Associate Director – Policy & Technical, **Association of Corporate Treasurers (ACT)**
- **Naresh Kumar Sharma**, General Manager (Credit), International banking Group, **State Bank of India (SBI)**
- **Nitin Mittal**, Chief Executive Officer, **SOLV**
- **Partha Bhattacharyya**, Chief Financial Officer, **Finance & Strategy GKC Projects**
- **Pramod Bhambani**, Executive Vice-President & Head of Financing, South Asia, **Siemens**
- **Priyanka Kishore**, Head of India & South East Asia, Macro & Investor Services, **Oxford Economics**
- **Rahul Sikka**, Vice-President, Head of Africa PT&D, **L&T Construction**
- **Raja Debnath**, Managing Partner, **Cogencelabs**

- **Ranadeep Mookerjee**, Product Head, Exports & Trade Blockchain, **ICICI Bank**
- **Ranju Sigtia**, Global Head of Financial Institutions, **ICICI Bank**
- **Ritwij Kulkarni**, General Manager, Projects Business, India, **Honeywell**
- **Robert Besseling**, Executive Director, **EXX Africa**
- **Rohit Narayanan**, Director & Head, Sales, **MUFG**
- **S Sridhar**, Founding Partner, Capital Advisory, **Maxwell Capital & Tax Advisory Services**
- **Sameer Mittal**, Chairman, International Trade Council, **Sameer Mittal & Associates**
- **Samir Neji**, Chief Executive Officer, **DLT Ledgers**
- **Sanjay Desai**, Business Advisory, Sales Operations, APAC, **Business Transformation Consulting**
- **Shailesh Haribhakti**, Chartered Accountant, Independent Director, **Independent**
- **Sourabh Singhal**, Finance Controller, **General Mills**
- **Tim Nicolle**, Chief Executive Officer, **PrimaDollar**
- **Travis Mitro**, Director of APJ Payments & Financing, **SAP**

*"A fantastic platform to cross-pollinate the financial and trade industry for solutions of today with real-time tech and policy."*

**N Shroff**, Taylor & Shroff

*"A quality event where major banks financial institutions and fintech come together to network with new delegates and leaders."*

**S Desai**, Business Transformation Consulting

*"Excellent platform for networking and getting latest updates."*

**S Shivalkar**, Siemens